# The County of Santa Cruz Integrated Community Health Center Commission MEETING AGENDA

February 7, 2019 @ 11:00 am

Meeting Location: 1080 Emeline Ave., Bldg. D (DOC Conference Room, 2<sup>nd</sup> Floor), Santa Cruz, CA 95060 1939 Harrison Street, Suite 211, Oakland, CA 94612

ORAL COMMUNICATIONS - Any person may address the Commission during its Oral Communications period. Presentations must not exceed three (3) minutes in length, and individuals may speak only once during Oral Communications. All Oral Communications must be directed to an item not listed on today's Agenda, and must be within the jurisdiction of the Commission. Commission members will not take actions or respond immediately to any Oral Communications presented, but may choose to follow up at a later time, either individually, or on a subsequent Commission Agenda.

- 1. Welcome/Introductions
- 2. Oral Communications
- 3. January 3, 2019 Meeting Minutes Recommend for Approval
- 4. Quality Management Committee Update
- 5. Financial Update
- 6. Medi-Cal Issues
- 7. CEO Update

Action Items from Previous Meetings:

Action Item	Person(s) Responsible	Date Completed	Comments
Lens report -Kaiser arrival in 3-4 months	Len	3/19	
Review and Visit metrics annually, include IBH in future reviews.	Julian		AMERIKANERHANA
Amy to keep updating committee on what we will be receiving for homeless funding	Amy		

Next meeting: March 7, 2019 11:00 am- 1:00 pm

1080 Emeline Ave, Building D, DOC Conference Room, Second Floor, Santa Cruz, CA 95060

# The County of Santa Cruz Integrated Community Health Center Commission

# Minute Taker: Mary Olivares

Minutes of the meeting held January 3, 2019

Member	
Member	
Member	
Member	
Chief of Clinic Services	
County of Santa Cruz, Senior Health Services Manager	
County of Santa Cruz, Administrative Services Manager	
County of Santa Cruz, Administrative Aide	
	Member  Member  Member  Chief of Clinic Services  County of Santa Cruz, Senior Health Services Manager  County of Santa Cruz, Administrative Services Manager

# Meeting Commenced at 11:05 am and Concluded at 12:10 pm

# Excused/Absent:

Excused: Christina Berberich Excused: Rahn Garcia Absent: Gustavo Mendoza

## 2. Oral Communications:

There was a brief discussion on the flu season peaking.

# 3. December 6, 2018 Meeting Minutes - Action item

Review of December 6, 2018 minutes - Recommended for Approval. Dinah motioned for the acceptance of the minutes Len moved to accept and the rest of the members present were in favor.

## 4. Quality Management Committee Update

Raquel stated she was working with IT to add a section on our web page on Quality Management, and Peer Review. This would give access to our employees to the minutes and agendas and other useful information. She stated that she has been working with our Quality Improvement Nurses from the Alliance to bring trainers in to assist our staff on coding. She also stated we are working toward our goals on our Team Based Care. Raquel stated she had met with Dr. Bishop and Dr. Porro from the Alliance and they highlighted emergency room data and will focus on the highest cost members.

# 5. Financial Update

Julian presented the FQHC patient visit metric study. He stated the study was focused on HPHP, Santa Cruz, and Watsonville Clinics FQHC qualified patient visits minus IBH. He presented data from 2016 thru 2018 on total patient visits, and month to month visits. He noted HPHP peak visit months were November, January and March 2018; Watsonville peak visits were months January, February, and March 2018; Santa Cruz peak visit months were March, April and October 2018. It was also noted that HPHP has seen a significant patient visit increase since 2016. It was recommended to review the visit metric annually and include IBH in future reviews.

# 6. Medi-Cal Issues

Pam stated that the Santa Cruz County Med-Cal 800 number is useless and expressed the issues she's experienced with the Medi-Cal services. It was also stated that it is hard to get through and talk to supervisors/managers. She stated that the staff is great but they are over loaded with work. Army will convey these frustrations to the Human Services Department.

# 7. CEO update

Amy stated we received notice last month that Service Area Competition status came back and we have been renewed as a FQHC Clinic for another 3 years. She also stated we receive about 2.5 million dollars in support from HRSA. Amy passed out information on the Public Charge Rule and a discussion ensued with the commissioners. Amy stated we would learn more about this as 2019 progresses. We will not be asking our patients about immigration status. There was discussion on the dignity merger and the homeless funding. It is unknown how much money will be coming to our community. Amy will keep updating on what we will be receiving.

# Action items:

- Len's report -Kaiser arrival in 3-4 months
- 2. Review and visit metrics annually, Include IBH in future reviews.
- 3. Amy to keep updating committee on what we will be receiving for homeless funding

Next Meeting: February 7<sup>th</sup>, 2019 11:00 am -1:00 pm 1080 Emeline, Santa Cruz, CA

☐ Minutes approved _		
-	(Signature of Board Chair or Co-Chair)	(Date)

Page: 2

# Santa Cruz County Health Services Agency Clinics

Fiscal Presentation

Data through

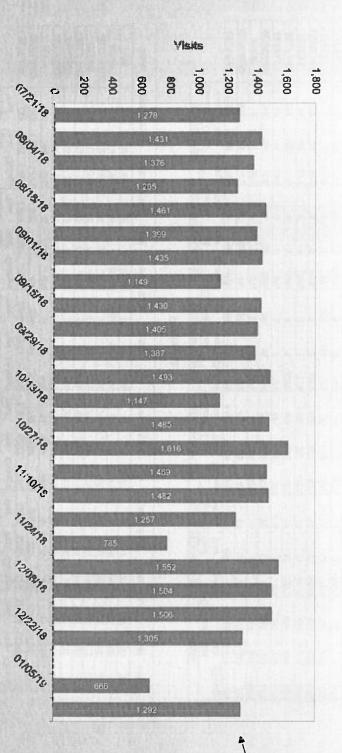
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			FY 18/19 (All) CLINIC(All)	FY 18/19	
			County of Santa Cruz (HSA)	County of	





\*We are currently utilizing \$798,838 less of the budgeted NCC



Visit Metrics

Visit Volume: Weekly total of all arrived or completed appointments.

# FQHC-Defined Visits and Patients Report (includes Open Charts and CRWQ) Compare Current Year Period to Same Period Last Year

# Current Fiscal Year to Date 07/01/2018 - 12/31/2018

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# FQHC-Defined Visits and Patients Report (includes Open Charts and CRWQ) Compare Current Year Period to Same Period Last Year

# Current Month 12/01/2018 - 12/31/2018

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\*Patients can be duplicated between player groups

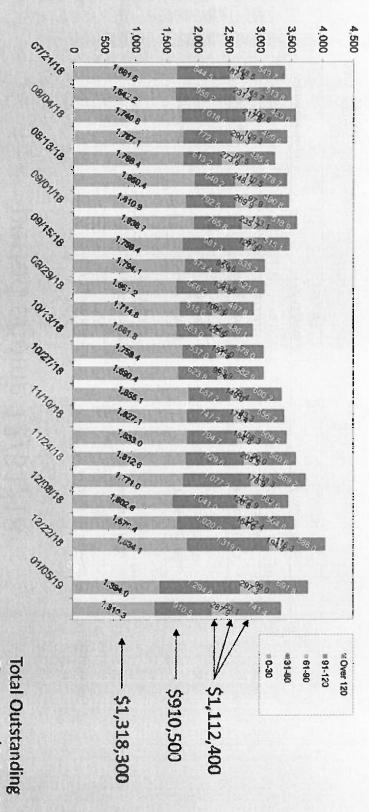
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# Accounts Receivable

	Unit	This Week	Last Week	% Change	13 Week Ave	% Variance
<b>^</b> D	Days	#N/A	#N/A	#N/A	#N/A	#N/A
3	Dollars (K)	\$3,340.8	\$3,776.2	-11.53%	#N/A	#WA
Pre-AR	Days	3.3	11.3	-70.5%	#N/A	#N/A
(Charge Review)	Dollars (K)	\$140.4	\$475.9	-70.5%	\$245.5	-42.8%
Aging over 120 Dave	Dollars (K)	\$741.4	\$691.8	7.2%	\$544.9	36.1%
nyily over izo pays	Percent	22.19%	18%	21.1%	16%	36.1%





Total Outstanding Charges = \$3,341,200

# FY 17/18 compared to FY 18/19 YTD period ending 12/31/18

EF.	Coral Street	Watsonville Dental	Watsonville	Santa Cruz	All	
FY 17-18 (YTD)	FY 17-18 (YTD)	FY 17-18 (YTD)	FY 17-18 (YTD)	FY 17-18 (YTD)	FY 17-18 (YTD)	FY 17/18 YTD Revenue
\$1,540,851	\$731,206	\$925,762	\$3,572,994	\$2,537,003	\$12,150,299	
FY 18-19 (YTD)	FY 18-19 (YTD)	FY 18-19 (YTD)	FY 18-19 (YTD)	FY 18-19 (YTD)	FY 18-19 (YTD)	FY 18/19 YTD Revenue
\$1,705,871	\$884,669	\$1,234,524	\$3,999,416	\$2,304,730	\$12,826,582	
10.7%	21%	33%	11.90%	-9.2%	5.6%	Percent Change

# FY 17/18 Actual Revenue vs. FY 18/19 Projected Revenue

	НВІ	Coral Street	Watsonville Dental	Watsonville	Santa Cruz	AI	עב
\$5,105,999	FY 17-18	FY 17-18 \$1,793,626	FY 17-18 \$2,112,549	FY 17-18 \$8,2 <b>37,</b> 251	FY 17-18 \$5,240,163	FY 17-18 \$27,631,518	FY 17/18 Actual year End Revenue
\$4,331,177	FY 18-19 (Projected)	FY 18-19 (Projected) \$1,780,082	FY 18-19 (Projected) \$2,484,042	FY 18-19 (Projected) \$8,047,408	FY 18-19 (Projected) \$4,637,451	FY 18-19 (Projected) \$25,808,952	FY 18/19 Projected Revenue
-15.2%		-0.75%	17.6%	-2.3%	-11.5%	-6.6%	Percent Change

\*Projected Charges = Net Charges/Work Days\* Total Work Days (248.5)

# Clinics Division Vacancies

- Total Budgeted FTE FY 18/19 is 153.45
- Total Vacant Positions are 22.8 FTEs (14.8% vacancy rate)
- Total Vacant Clinical Positions are 10.4 FTEs

# Impacts

- Adding an additional dental chair = estimated additional revenue \$500,000
- Construction Projects projected to complete by end of March
- Working on QI projects to increase Clinical per day patient average
- Working on QI projects to increase efficiency by using teaming approach
- Working on QI projects to decrease wait times
- Average overall 10%-15% vacancy rate

# **Impacts**

- be able to keep all IBH revenue IBH will be a Clinics Division program starting FY 19/20 and Clinic will
- Working on adding a Saturday Clinic in Watsonville = \$247,602 (estimate) additional revenue
- Requesting to add Billing Office capacity to increase billing efficiency
- Looking to add structure to overall leadership for Clinic Physicians, Nurses, and Medical Assistants

# Impacts

- Looking to fill vacant Clinic Physician/PA/NP positions = add estimated between \$800,000 and \$1,114,207 in revenue per position
- IBH has clinical positions to fill = add estimated \$412,912 of revenue per position

# Data References

- Epic Revenue Management Report
- County of Santa Cruz Projection Report (Epic data)
- **FQHC Defined Visits Report**

# SCC HSA Emeline Clinic – Implementing Team-Based Care Phase I - Empanelment

rev. 01/23/2019

## **PROBLEM STATEMENT**

The clinic team's ability to provide patient-centered, team-based care is limited by inefficiencies in clinic operations, inadequate standardization of processes, variation in staff members' skill sets, and individuals not working at the top of their skill set/certification/licensure, among other issues. As a result, providers report that a lack of cohesion in the work environment leaves them feeling overburdened. These factors have the potential to impact staff performance and result in decreased quality of care provided to patients.

# **EXPECTED OUTCOMES / SMART GOALS**

- Review pre-empanelment report by 02/20/2019
- Determine appropriate panel size by 03/27/2019
- Develop empanelment workflow and working instructions by 05/01/2019
- Develop plan for addressing unassigned patients by 05/01/2019
- All patients on PCP Exception Report assigned to a PCP in Epic by 05/01/2019

# IMPORTANCE / BENEFITS

A body of research demonstrates that well-implemented team-based care has the potential to improve the comprehensiveness, coordination, efficiency, effectiveness, and value of care, as well as the satisfaction of patients and providers (AHRQ, 2016). While the transition to this model of care presents challenges for providers, clinic staff, and patients, application of existing frameworks and evidence-based resources can guide practices toward achieving high-functioning primary care teams. Empanelment, which is essential to implementing teambased care, has many benefits, including that it provides a way to balance the demand for services with the capacity to provide them; provides a systematic way to allow patients to see their own PCP; and serves as the foundation for population health management, among others.

# SCOPE

In Scope:	Out of Scope:
- Define patient status types	<ul> <li>Panel management</li> <li>Develop empanelment policy</li> </ul>
PROJECT TEAM	
Team Member	Project Role (sponsor, lead, SME, coordinator, etc.)
Raquel Ruiz	Sponsor
Jessica McElveny	Team Lead/SME

# Ana Guerrero ' RISKS/BARRIERS

Sharon Polak
Eugene Santillano

Caroline Colvin

What are the major challenges you anticipate? IT? Attitudes? Behaviors? Culture? Time? And what is your plan to minimize these risks/barriers?

SME

Registration

Provider Champion

- -\*Resistance to change
- Staff workloads
- Staff wanting to do bare minimum required
- Scheduling activities
- Consistency with contracts/scopes of practice
- Change fatigue

Acapted from UNC School of Medicine Institute for Healthcare QI. Available at: https://www.med.unc.edu/inqi/training/resources-1/project-charter/

## PROBLEM STATEMENT

The clinic team's ability to provide patient-centered, team-based care is limited by inefficiencies in clinic operations, inadequate standardization of processes, variation in staff members' skill sets, and individuals not working at the top of their skill set/certification/licensure, among other issues. As a result, providers report that a lack of cohesion in the work environment leaves them feeling overburdened. These factors have the potential to impact staff performance and result in decreased quality of care provided to patients.

# **EXPECTED OUTCOMES / SMART GOALS**

- Develop team-based care messaging by 02/13/2019
- Introduce team-based care concepts to clinicians and staff by 02/20/2019
- Develop team-based care communication plan by 03/27/2019
- Complete roll-out of messaging to clinicians and staff about transition to care teams by 04/17/2019

# IMPORTANCE / BENEFITS

A body of research demonstrates that well-implemented team-based care has the potential to improve the comprehensiveness, coordination, efficiency, effectiveness, and value of care, as well as the satisfaction of patients and providers (AHRQ, 2016). While the transition to this model of care presents challenges for providers, clinic staff, and patients, application of existing frameworks and evidence-based resources can guide practices toward achieving high-functioning primary care teams. By involving change champions, developing a shared vision and set of goals, and making other recommended steps toward a "share the care" model, clinics are better positioned to provide high-quality and timely acute, preventive, and chronic care services.

SCOPE	
In Scope:	Out of Scope:
<ul> <li>Communication plan includes communications to staff and patients</li> <li>Confirm how leadership will demonstrate engagement and support</li> <li>Initiate development of communication materials</li> <li>IBH</li> </ul>	<ul> <li>Role definition (Phase III)</li> <li>Direct communication with patients (Phase III)</li> <li>Ortho, acupuncture, lab, x-ray</li> </ul>
PROJECT TEAM	
Team Member	Project Role (sponsor, lead, SME, coordinator, etc.)
Raquel Ruiz	Sponsor
David Pheng	Team Lead
Jessica McElveny	SME .
Penelope Brooks	Provider Champion
Eugene Santillano	Provider Champion
Catherine Henderson	Nurse Champion
Rosie Salvador	Medical Assistant
Ana Guerrero	Registration Staff
Naomi and Jeanene	Coaches
RISKS/BARRIERS	

## RISKS/BARRIERS

- -\*Resistance to change
- Staff workloads
- Scheduling activities
- Consistency with contracts/scopes of practice
- Change fatigue

# REDUCE YOUR LOANS BY WORKING FOR SANTA CRUZ COUNTY CLINICS

The County of Santa Cruz Clinic Services Division is a National Health Service Corps Loan Repayment Program (NHSC LRP) Site and we are looking for healthcare providers to join our clinics. If eligible, healthcare providers can receive up to \$75,000 in loan repayment funds.

# **YOU QUALIFY FOR THE NHSC LRP IF YOU ARE:**

- A United States citizen (U.S. born or naturalized) or United States national;
- A provider (or be eligible to participate as a provider) in the Medicare, Medicaid and the State Children's Health Insurance Program, as appropriate;
- Fully trained and licensed to practice in the NHSC-eligible primary care medical, dental or mental/behavioral health discipline and state in which you are applying to serve; and
- A health professional in an eligible discipline with qualified student loan debt for education that led to your degree.

# **YOU QUALIFY FOR NURSE CORPS LRP IF YOU:**

- Are a licensed registered nurse; an advanced practice registered nurse, or a faculty nurse member with qualifying nursing debt.
- Received for your nursing education from an accredited school of nursing located in a U.S. state or territory.

# **LOAN REPAYMENT PROGRAM INFORMATION:**

- https://nhsc.hrsa.gov/loan-repayment/nhsc-loan-repaymentprogram.html
- https://nhsc.hrsa.gov/loan-repayment/nhsc-sud-workforce-loan-repayment-program.html#how-to-apply
- https://bhw.hrsa.gov/loansscholarships/nursecorps/lrp



# SC COUNTY CLINICS ARE APPROVED SITES FOR THE FOLLOWING PROGRAMS:

- NHSC Loan Repayment
   Program up to \$50,000
- NHSC SUD Workforce Loan
   Repayment Program up to \$75,000
- Nurse Corps up to 60% of unpaid student loans

# **WORK SITES:**

- Emeline Health Center
- Homeless Persons' Health Project
- Watsonville Health Center

# WANT TO WORK WITH US ? CONTACT:

Amy Peeler, MPH
Chief of Clinic Services
Amy.Peeler@
SantaCruzCounty.us
831-454-4764



# **DEPARTMENT OF HUMAN SERVICES** PHONE CUSTOMER SERVICE CENTER











To better support customers, the Santa Cruz County Department of Human Services Phone Customer Service Center is changing its hours of operation. Starting Friday, February 1st, 2019, The Phone Customer Service Center will be open from 7:30 am to 5:00 pm, Monday through Friday. Walk-in hours remain the same, 8:00 am to 5:00 pm, Monday through Friday. The number to call for benefit assistance is: (888)421-8080.